

LIC/CO/IT-BPR/Network/Spot/DC-DR dated 20.09.2024				
Sr. no	RFP Document Reference(s)	Clause (in brief) of RFP requiring clarification(s)	Brief details/ Query in reference to the clause	Response to the query
1	Earnest Money Deposit (EMD) Tender Document	Rs. 3,17,500 (Rupees Three lakhs seventeen thousand five hundred.) EMD exemption will be given for Micro and Small Enterprises as defined in MSE Procurement Policy (MSEs) order 2012 issued by the Department of MSME or are registered with the Central Purchase Organization or the concerned Ministry or Department. Bidders should submit relevant MSME/NSIC certificate valid as on the date of last date of bid submission as mentioned in this spot quote.	Since Bank Gurantee proceesing will take 10-12 working days,so would request you to help us with the extension by additional 1 week for the submission or if we can share the DD for the same amount.	Please Refer to the revised details of the bid in bid document.
2	MAF	certify that, the equipment being sold would not be declared End of Sale in the next 2 Years and End of Support in the next 7 years that _____(OEM) shall supply suitable substitute in case End of Support equipment. Also _____(OEM) certifies that the products being sold would be covered under Warranty and support (highest level premium support available with the OEM) which will be available for next five years from the date of installation at LIC of India.	Request you to change to "certify that, the equipment being sold would not be declared End of Support in the next 5 years and that _____(OEM) shall supply a suitable substitute in case End of Support equipment. Also _____(OEM) certifies that the products being sold would be covered under Warranty and support (highest level premium support available with the OEM) which will be available for the next five years from the date of installation at LIC of India."	Please Refer to the revised MAF
3	Payment terms	90% of the payment will be made on complete delivery, installation, configuration, integration and commissioning of the equipment/components and submission of Invoice cum delivery Challan, GST, Taxes (if any) etc. and Delivery Report (DR). ii. Balance 10% payment will be made in five instalments, each of 2% at the end of every year from the date of issue of purchase order	Kindly request you to change as per below: 70% payment against the delivery and 20% against implementation and Balance 10% payment will be made in five instalments, each of 2% at the end of every year from the date of issue of purchase order	Please Refer to the revised Scope of Work
4	Delivery Timelies	Delivery and Installation of equipments and licenses (if any) as per the technical specification : 4 Weeks	Request you to change the Delivery & Implementation timeline to 9-10 weeks	Please Refer to the revised Delivery timeline under Scope of Work and Revised SLA.

5	SOW - Point no 8	The bidder shall be responsible to provide within scope of work all facilities like labour, transportation, tool Kits, testing equipment, cables, connectors, power cords, hardware for mounting of network devices etc which is necessary for successful deployment of solution.	Do we have to consider the passive cablings & Passive patch cords apart from device power cord. Pls confirm	Passive cabling is not to be considered.
6	MAF	certify that, the equipment being sold would not be declared End of Sale in the next 2 Years and End of Support in the next 7 years that _____(OEM) shall supply suitable substitute in case End of Support equipment. Also _____(OEM) certifies that the products being sold would be covered under Warranty and support (highest level premium support available with the OEM) which will be available for next five years from the date of installation at LIC of India.	Request you to change to "certify that, the equipment being sold would not be declared End of Support in the next 5 years and that _____(OEM) shall supply a suitable substitute in case End of Support equipment. Also _____(OEM) certifies that the products being sold would be covered under Warranty and support (highest level premium support available with the OEM) which will be available for the next five years from the date of installation at LIC of India."	Please Refer to the revised MAF
7	Earnest Money Deposit (EMD) Tender Document	Rs. 3,17,500 (Rupees Three lakhs seventeen thousand five hundred.) EMD exemption will be given for Micro and Small Enterprises as defined in MSE Procurement Policy (MSEs) order 2012 issued by the Department of MSME or are registered with the Central Purchase Organization or the concerned Ministry or Department. Bidders should submit relevant MSME/NSIC certificate valid as on the date of last date of bid submission as mentioned in this spot quote.	Since Bank Gurantee proceesing will take 15 working days,so would request you to help us with the extension by additional 10 working days for the submission or if we can share the DD for the same amount.	Please Refer to the revised details of the bid in bid document.
8	Delivery Timelies	Delivery and Installation of equipments and licenses (if any) as per the technical specification : 4 Weeks	Request you to change the Delivery & Implementation timeline to 9-11 weeks	Please Refer to the revised Delivery timeline under Scope of Work and Revised SLA.
9	SOW - Point no 8	The bidder shall be responsible to provide within scope of work all facilities like labour, transportation, tool Kits, testing equipment, cables, connectors, power cords, hardware for mounting of network devices etc which is necessary for successful deployment of solution.	Do we have to consider the passive cablings & Passive patch cords apart from device power cord. Pls confirm	Passive cabling is not to be considered.
10	Payment terms	90% of the payment will be made on complete delivery, installation, configuration, integration and commissioning of the equipment/components and submission of Invoice cum delivery Challan, GST, Taxes (if any) etc. and Delivery Report (DR). ii. Balance 10% payment will be made in five instalments, each of 2% at the end of every year from the date of issue of purchase order	Kindly request you to change as per below: 75% payment against the delivery and 15% against implementation and Balance 10% payment will be made in five instalments, each of 2% at the end of every year from the date of issue of purchase order	Please Refer to the revised Scope of Work

11	Details of Bid Earnest Money Deposit (EMD)	Rs. 3,17,500 (Rupees Three lakhs seventeen thousand five hundred.)	Please allow us to submit the EMD in the form of BG. Also, provide the EMD BG validity.	Please Refer to the revised details of the bid in bid document and Annexure VI-BG
12	Details of Bid Earnest Money Deposit (EMD)	Rs. 3,17,500 (Rupees Three lakhs seventeen thousand five hundred.)	The the given working days to submit the bid are very less to prepare the EMD BG from bank. We request you to please provide an online payment transfer mode/bank account details to make the EMD payment transfer online.	Please Refer to the revised details of the bid in bid document.
13	Terms and conditions - Point No. 8	This is an E – Tender and hence quotations must be submitted “ON LINE” and also physically as mentioned below	Requested you to please allow only for ON LINE" bid submission and not for Physical submission. In such a short period physical submission is not possible for us.	Please Refer to the revised details of the bid in bid document.
14	Scope of work - Payment terms d (ii)	Balance 10% payment will be made in five instalments, each of 2% at the end of every year from the date of issue of purchase order	Request you to please release the balance 10% payment against the submission of bank guarantee of equivalent amount.	No change
15	Scope of work - TIME SCHEDULE FOR DELIVERY AND INSTALLATION	4 weeks for Delivery and Installation of equipments and licenses (if any) as per the technical specification	Worldwide lead time for networking devices is still very high. We Request you to please make the delivery period for 6-8 weeks from date of issue of PO.	Please Refer to the revised Delivery timeline under Scope of Work.
16	1. Delay in delivery of products, services: SI No. 1	0.2% of the cost of all the items ordered for that location, per day from the 29th day till the date of installation/integration subject to a maximum of 10% of the total cost of items for that location under the PO.	The penalty is too high. Kindly make it 0.5 % per week and maximum up to 5 %, which standard govt penalty clause	No change
17	1. Delay in delivery of products, services: SI No. 2	0.5% of the cost of the impacted equipments per each hour of delay beyond 8 working hours or part thereof subject to a maximum of 10% of the total cost of impacted equipments for that location under the PO	The penalty is too high. Kindly make it 0.5 % per week and maximum up to 5 %, which standard govt penalty clause	No change
18	Details of Bid - Last date for Bid Submission	By 03:30 PM on 30.09.2024	Due to the early closing of our MNC OEM there will be some delay in getting documents form OEM. It is requested you to please extend the last date of bid submission 04.10.2024	Please Refer to the revised details of the bid in bid document.

19	MAF	certify that, the equipment being sold would not be declared End of Sale in the next 2 Years and End of Support in the next 7 years that _____(OEM) shall supply suitable substitute in case End of Support equipment. Also _____(OEM) certifies that the products being sold would be covered under Warranty and support (highest level premium support available with the OEM) which will be available for next five years from the date of installation at LIC of India.	Request you to change to "certify that, the equipment being sold would not be declared End of Support in the next 5 years and that _____(OEM) shall supply a suitable substitute in case End of Support equipment. Also _____(OEM) certifies that the products being sold would be covered under Warranty and support (highest level premium support available with the OEM) which will be available for the next five years from the date of installation at LIC of India."	Please Refer to the revised MAF
20	Payment terms	90% of the payment will be made on complete delivery, installation, configuration, integration and commissioning of the equipment/components and submission of Invoice cum delivery Challan, GST, Taxes (if any) etc. and Delivery Report (DR). ii. Balance 10% payment will be made in five instalments, each of 2% at the end of every year from the date of issue of purchase order	Kindly request you to change as per below: 65% payment against the delivery and 25% against implementation and Balance 10% payment will be made in five instalments, each of 2% at the end of every year from the date of issue of purchase order	Please Refer to the revised Scope of Work
21	SOW - Point no 8	The bidder shall be responsible to provide within scope of work all facilities like labour, transportation, tool Kits, testing equipment, cables, connectors, power cords, hardware for mounting of network devices etc which is necessary for successful deployment of solution.	Do we have to consider the passive cabling & Passive patch cords apart from device power cord. Pls confirm	Passive cabling is not to be considered.
22	Delivery Timelies	Delivery and Installation of equipments and licenses (if any) as per the technical specification : 4 Weeks	Request you to change the Delivery & Implementation timeline to 8-12 weeks	Please Refer to the revised Delivery timeline under Scope of Work and Revised SLA.
23	Earnest Money Deposit (EMD) Tender Document	Rs. 3,17,500 (Rupees Three lakhs seventeen thousand five hundred.) EMD exemption will be given for Micro and Small Enterprises as defined in MSE Procurement Policy (MSEs) order 2012 issued by the Department of MSME or are registered with the Central Purchase Organization or the concerned Ministry or Department. Bidders should submit relevant MSME/NSIC certificate valid as on the date of last date of bid submission as mentioned in this spot quote.	Since Bank Gurantee proceesing will take 15 working days,so would request you to help us with the extension by additional 15 days for the submission or if we can share the DD for the same amount.	Please Refer to the revised details of the bid in bid document.

24	Leaf & Spine Switches	The proposed switches should be part of Gartner Leader Quadrant for DC Networking for last 2 years. This Clause is not applicable for the Indian OEM's, having their origin and parent company in India, who qualify in the product category and other parameters as per the Public Procurement (Preference to Make in India), Order, dated 15.06.2017 and subsequent modifications.	Request to honorable committee to share clarity on the Make in India Preference and offering on the Enterprise grade Switches Offering meeting the said clause: "The proposed switches should be part of Gartner Leader Quadrant for DC Networking for last 2 years".	The clarity has been shared in the referred clause.
25		The switch should have redundant CPUs working in active-active mode from day 1. Switch dual supervisor configuration must allow nonstop forwarding (NSF) with a stateful switchover (SSO) when a supervisor-level failure occurs.	Request to honorable committee to exempt and allow to offer the Enterprise grade Switches as the said clause: "redundant CPUs working in active-active mode from day 1. Switch dual supervisor configuration must allow nonstop forwarding (NSF) with a stateful switchover (SSO) when a supervisor-level failure occurs." usually offers by the Enterprise grade Switches Vendors like Cisco/Juniper/Arista etc.	No change
26		Minimum of 120 non-blocking interfaces populated with BiDi multimode 40/100G Trancievers and should be scalable to 144 -40/100G Interfaces with addition of module/line cards.	Request to honorable committee to exempt and allow to offer the Enterprise grade Switches as the said clause: " BiDi multimode 40/100G Trancievers and should be scalable to 144 units -40/100G Interfaces with addition of module/line cards." usually comes under Enterprise grade Switches Vendors like Cisco/Juniper/Arista etc.	No change
27		The Switch should have a minimum of 16 GB DRAM and 8 GB FLASH/SSD	Request to honorable committee to change the said clause as the required DRAM & Flash is OEM Specific. Request to change the said clause as: " The Switch should have a minimum of 4 GB DRAM and 2 GB FLASH/SSD."	No change
28		The router should have Minimum 8 Gb of Flash from day one.	Request to honorable committee to change the said clause as the required DRAM & Flash is OEM Specific. Request to change the said clause as: "The router should have Minimum 2 Gb of Flash from day one."	No change
29	Router	The router should have a minimum of 16 G active DRAM from day one and should be upgradable to 64G.	Request to honorable committee to change the said clause as the required DRAM & Flash is OEM Specific. Request to change the said clause as: "The router should have a minimum of 2 G active DRAM from day one and should be upgradable to 8/12 G.."	No change