

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 30.09.2020

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)													
Sl.No.	Channels	Current Quarter (01.07.2020 to 30.09.2020)			Same Quarter Previous year(01.07.2019 to 30.09.2019)			Up to the period 30.09.2020			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	423	227887	1414.88	621	197703	5351.19	592	284406	1656.46	1196	323775	6300.01
2	Corporate Agents-Banks	101	15821	0.49	82	6375	1.61	123	24870	1.01	97	17347	2.11
3	Corporate Agents -Others	13	846	1.03	12	2429	29.72	23	1660	2.01	23	4625	32.88
4	Brokers	6	1651	5.13	12	8714	2.13	8	2371	12.62	18	9650	6.58
5	Micro Agents	0	0	0.00	0	0	0	0	0	0	0	0	0.00
6	Direct Business	7448	7621886	32237.54	7512	6285110	24081.36	10275	9998299	60440.17	11745	10903611	58770.94
	Total(A)	7991	7868091	33659.06	8239	6500331	29466.01	11021	10311606	62112.27	13079	11259008	65112.52
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	Grand Total (A+B)	7991	7868091	33659.06	8239	6500331	29466.01	11021	10311606	62112.27	13079	11259008	65112.52

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

Date: 28.12.2020

Executive Director (P&GS)