

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 31/03/2006

Business Acquisition through different channels (Group) ***													
Sl.No.	Channels	Current Quarter (01.01.2006 TO 31.03.2006)			Same Quarter Previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	0	0	0	0	0	0	0	0	0	0	0	0
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0	0	0	0	0
4	Brokers	0	0	0	0	0	0	0	0	0	0	0	0
5	Micro Agents	0	0	0	0	0	0	0	0	0	0	0	0
6	Direct Business	7032	2406955	1618.38	8015	5207979	1798.99	18160	11468008	4021.65	18420	8142374	3702.72
	Total(A)	7032	2406955	1618.38	8015	5207979	1798.99	18160	11468008	4021.65	18420	8142374	3702.72
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	Grand Total (A+B)	7032	2406955	1618.38	8015	5207979	1798.99	18160	11468008	4021.65	18420	8142374	3702.72

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

*** Above data pertaining to NEW BUSINESS only.

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 30.06.2012

Business Acquisition through different channels (Group) ***													
Sl.No.	Channels	Current Quarter (01.04.2012 TO 30.06.2012)			Same Quarter Previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	701	1754108	152.46	619	688108	503.78	701	1754108	152.46	619	688108	503.78
2	Corporate Agents-Banks	61	3710	0.61	18	858	5.10	61	3710	0.61	18	858	5.10
3	Corporate Agents -Others	45	814857	2.17	22	1744	0.19	45	814857	2.17	22	1744	0.19
4	Brokers	6	5900	0.79	13	1168	1.16	6	5900	0.79	13	1168	1.16
5	Micro Agents	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
6	Direct Business	2961	3937572	5377.01	3285	2412513	5429.97	2961	3937572	5377.01	3285	2412513	5429.97
	Total(A)	3774	6516147	5533.04	3957	3104391	5940.21	3774	6516147	5533.04	3957	3104391	5940.21
1	Referral (B)	0	0	0.00	0	0	0	0	0	0.00	0	0	0.00
	Grand Total (A+B)	3774	6516147	5533.04	3957	3104391	5940.21	3774	6516147	5533.04	3957	3104391	5940.21

- Note:
1. Premium means amount of premium received from business acquired by th
 2. No of Policies stand for no. of policies sold

*** Above data pertaining to NEW BUSINESS only.

Chief(SBU-P&GS)