

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 31.12.2022

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)													
Sl.No.	Channels	Current Quarter (01.10.2022 to 31.12.2022)			Same Quarter Previous year (01.10.2021 to 31.12.2021)			Up to the period 31.12.2022			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	1142	426970	1306.53	139	15955	0.90	3381	1081871	5086.20	1692	962115	4099.12
2	Corporate Agents-Banks	39	8330	1046.95	92	17460	4.59	151	28156	6554.87	274	58440	1489.66
3	Corporate Agents -Others	339	406378	2.47	135	45950	0.29	438	645280	6.40	338	382786	6.05
4	Brokers	148	219397	40.73	166	20544	2.08	276	374907	81.91	486	366101	169.88
5	Micro Agents	0	0	0.00			0.00	0	0	0			0.00
6	Direct Business	8193	5499075	35136.79	11923	4917886	26974.54	21334	17220479	125511.46	22380	14952682	84424.44
	<b>Total(A)</b>	<b>9861</b>	<b>6560150</b>	<b>37533.47</b>	<b>12455</b>	<b>5017795</b>	<b>26982.41</b>	<b>25580</b>	<b>19350693</b>	<b>137240.85</b>	<b>25170</b>	<b>16722124</b>	<b>90189.16</b>
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	<b>Grand Total (A+B)</b>	<b>9861</b>	<b>6560150</b>	<b>37533.47</b>	<b>12455</b>	<b>5017795</b>	<b>26982.41</b>	<b>25580</b>	<b>19350693</b>	<b>137240.85</b>	<b>25170</b>	<b>16722124</b>	<b>90189.16</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

Date: 06.02.2023

**Executive Director (P&GS)**