

REVISED ELIGIBILITY CRITERIA

1. Minimum Eligibility Criteria (MEC):

LIC will use the following as the Minimum Eligibility Criteria (MEC) for this RFP and evaluating bidders. The bidder fulfilling the following criteria only should respond to the RFP/Tender:

Sl. No	Eligibility Conditions	Documentary Evidence Required
1	<p>a) The bidder should be a registered entity in India. or b) A company/statutory body owned by Central/State Govt.</p>	<p>a) Certificate of incorporation/registration b) Valid GST registration certificate</p> <p>Note: For Statutory bodies/Govt. undertakings proof of Govt. ownership.</p>
2	<p>Bidders shall be the Original Equipment Manufacturer (OEM)/Original Software Developer (OSD)/Original Software Owner (OSO) of the proposed Software/Hardware/Solution</p> <p>(OR)</p> <p>System Integrator in the business of providing multi factor authentication services for VPN setup since last 5 years preceding the date of this RFP.</p>	<p>Bidder should submit Company Profile as per Annexure-II and Annexure-III.</p> <p>Documentary proof (purchase order/customers certificates, etc.) should be submitted along with the bid.</p> <p>If the bidder is a System Integrator, an Authorization letter from the OEM/OSD/OSO to /market their product in India and it should be valid for a minimum period of six years from the date of RFP.</p>
3	<p>The bidder should have direct support with the respective OEM/OSD/OSO proposed. Bidder should not be a mere reseller but a systems integrator. Bidder must have prime and direct (selling, support, upgrade and service) partnership with the solution / technology provider. (Applicable only for system Integrators)</p>	<p>Bidder should provide a letter from OEM/OSD/OSO, issued to them after the date of this tender and should be valid for six years mentioning their direct support agreement with OEM/OSD/OSO. LIC wants enterprise and direct OEM/OSD/OSO support/contract .It should be the highest level of support which could come under different names for different OEM/OSD/OSO Refer Annexure-XI.</p>
4	<p>The OEM should be a Class-I Local Supplier as defined in the Order No. P- 45021/2/2017-PP(BE-II) dated 16.09.2020 by DPIT(PPD)/MoC/GOI AND</p> <p>The OEM needs to comply with the Minimum Local Content Percentage (%) as applicable to it through the concerned ministry's order issued from time to time.</p> <p>(Evaluation Process: LIC of India will first evaluate the technical bids of the Bidders complying with preference to 'Make in India' initiative of Govt. of India. In case two or more than two bidders complying with preference to 'Make in India' initiative are found technically eligible, as per technical specifications of the RFP, then commercial bids of only these bidders will be opened. In case sufficient bidders complying with preference to 'Make in India' initiative are not found technically eligible as per technical of the RFP, then commercial bids of all technically eligible bidders will be opened.)</p>	<p>1) Self certification as per Annexure XIV specifying that the item offered meets the Minimum Local Content and shall give details of the location(s) at which the local value addition is made in the format as per attached Annexure XV.</p> <p>2) Certification from the statutory Auditor or Cost Auditor of the company (in case of companies) or Chartered Accountant (in respect of suppliers other than companies) giving the percentage of Local Content against each quoted line item.</p>
5	<p>The bidder/OEM must have supplied, integrated, implemented and supported the proposed solution in this RFP to at least three clients in India for any PSUs / Banks / Insurance / Financial Institutions (BFSI)/TSP/Government Departments in India in the last three financial years preceding the date of this RFP.</p> <p>Out of the three clients mentioned above at least one client</p>	<p>Details to be submitted in Annexure-V along with the documentary evidence like copy of the purchase order(s) or certificate from the customers etc. duly mentioning the proposed solution with make & model</p>

	should be for ten thousand concurrent users and the order value for that client (single or clubbed) should be at least Rupees (INR) five Crores.	
6	Bidder must have had a minimum turnover of Rs. Two Hundred Crores in each of their last three financial years preceding the date of this RFP.	Details to be submitted in Annexure-II and attested copies of Audited Financial Reports for the relevant years, duly signed by Authorized signatory of the Company along with Name and Seal. Rs. in Crores with 3 decimals.
7	Bidder should have made profit (before tax) in the last three financial years preceding the date of this RFP (OR) Bidder should have made profit (before tax) in any of the two out of last three financial years preceding the date of this RFP AND should be having positive net worth for the last 3 financial years preceding the date of this RFP	Details to be submitted in Annexure-II and copies of Audited Financial Reports for the relevant years, duly signed by authorized signatory of the Company along with Name and Seal along with the CA certificate certifying the Net Worth for the last 3 financial years preceding the date of this RFP
8	The Bidder/OEM/OSD/OSO should be capable for providing support for a minimum of six years after receipt of successful completion certificate of the project	The Bidder/OEM/OSD/OSO has to provide self-declaration on the letter head.
9	The bidder/OEM should not been black-listed/de-barred by any Govt./ PSU/ BFSI organization/ Government Departments in India, including LIC, as on date of submission of the bid	Annexure-IV
10	The bidder should have their Support Office in India for 24x7 supports.	Bidder to submit the details of contact person, email id, mobile number, and address of Support Office as Annexure XIII .
11	The OEM/OSD/OSO should have office and service center in India for more than five years.	Declaration from the OEM/OSD/OSO on its letterhead, providing the detailed address and contact person of the office and service center in India.
12	The bidder should submit an Authorization for the signatory nominated for signing of all the documents submitted in response to this RFP.	Power of Attorney or the copy of Board resolution appointing the authorized signatory.
13	The bidder/OEM has to provide details of Top 2 customers being serviced by them for the proposed solution as stated in point no (4).	The details should be submitted in Annexure-V LIC may verify the facts and bidder has to facilitate the meetings.
14	Integrity Pact duly filled and signed	Attached as Annexure- A.
15	Submission of MAF duly filled and signed	Proforma attached as Annexure XI .
16	Land Border Agreement	Annexure - X .

Note- The bidders are not permitted to authorize their dealers/distributors/partners/ franchisees / subsidiaries / sister concerns etc., (including individuals and third party firms/companies) to either collect or submit the tender-related documents on their behalf. LIC will summarily reject such requests and arrangements.

All the documents/proforma(s) /Certificates should be signed/attested by the Signatory of the Company authorized as per the Power of Attorney or as per the copy of the Board resolution appointing the authorized

signatory duly authorizing the authorized signatory to act on behalf of the bidder for all legal and financial matter pertaining to this Bid and the resulting contract if any. Documentray evidence should be submitted along with power of Attorney proving that the authority delegating the powers has the necessary powers to do so from the bidder's company.