

<b>LIC - RFP for onboarding System Integrator (SI) to Implement Digital Rights Management Solution</b>
<b>LIC-CO/IT-BPR/RFP/2023-2024/DRM dated 15 November 2023</b>
<b>Clarifications-2 to Prebid Queries</b>

#	RFP Section	Sub-Section	Pg No.	RFP Clause	Bidder Query	LIC Response
1	Revised Annexure F: Technical Compliance : Point 35	-	3	The solution should have the capability to restrict the user to uninstall the endpoint agent.	DRM Protected File can be accessed in the Browser without any Plugin/Agent. Agent should not be mandatory to access a Protected File. Hence restriction on user to uninstall the Endpoint Agent should be made Non Mandatory.	Please adhere to the RFP clause.
2	Revised Annexure F: Technical Compliance : Point 47	-	4	The solution will identify and put right protection out-going communication over Email, web, and external media	DRM Solution protects the Data. DRM Protected Data can be shared via any medium (email, web, external media, etc., security will travel with the file. Hence Identifying the Data by the DRM Solution should be removed or made Non Mandatory. However, in order to achieve this, DRM Solution can be integrated with Endpoint DLP (Forcepoint or Broadcom) wherein DLP Solution will identify the outgoing data and will communicate with DRM in case protection needs to be applied. DLP Integration module will have separate license.	Please refer revised Annexures.
3	Annexure C: Eligibility Criteria	-	84	The Bidder should have minimum of 3 years of experience in implementing any Digital Rights Management (DRM) Solution to organisations in PSU/Government/Private/BFSI Sector with multiple branches across different locations in India.	<b>Since Implementation done by OEM,</b> hence we request to change this clause as " <b>The Bidder/OEM</b> should have minimum of 3 years of experience in implementing any Digital Rights Management (DRM) Solution to organisations in PSU/Government/Private/BFSI Sector with multiple branches across different locations in India."	Please adhere to the RFP clause.

#	RFP Section	Sub-Section	Pg No.	RFP Clause	Bidder Query	LIC Response
4	Annexure C: Eligibility Criteria	-	84	The Bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the proposed Digital Rights Management (DRM) OEM to at least 01 (one) client in PSU/Government/Private/BFSI Sector in India with at least 1000 endpoints.	<b>Since Implementation done by OEM,</b> hence we request to change this clause as <b>“The Bidder/OEM during the last 3 years</b> preceding to the date of this RFP should have supplied, implemented and supported the proposed Digital Rights Management (DRM) OEM to at least 01 (one) client in PSU/Government/Private/BFSI Sector in India with at least <b>500 endpoints.”</b>	Please adhere to the RFP clause.
5	Annexure C: Eligibility Criteria	-		The bidder should have relevant implementation and operational experience for in scope tools in PSU / Government / BFSI within India from the date of issuance of RFP. Above 5 years -> 10 Marks 3 - 5 years -> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	<b>Since Implementation done by OEM,</b> hence we request to change this clause as <b>“The bidder/OEM</b> should have relevant implementation and operational experience for in scope tools in PSU / Government / BFSI within India from the date of issuance of RFP. Above 5 years -> 10 Marks 3 - 5 years -> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please adhere to the RFP clause.
6	Section G: Payment Terms & Conditions		76	Delivery of software and Hardware/appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC - 30 % of cost of the software licenses	Request you to consider the clause as below -  100% of cost of Software licenses in advance or after delivery	Please adhere to the RFP clause and corrigendum
7	Section G: Payment Terms & Conditions		76	Installation and integration, initial OEM audit and acceptance testing as per scope of work - 40 % of cost of the software licenses	Request you to consider the clause as below -  80 % of cost of the implementation	Please adhere to the RFP clause and corrigendum 1

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8	Section G: Payment Terms & Conditions		76	After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25 % of cost of the software licenses + 80% of Implementation charges	Request you to consider the clause as below -  20% of Implementation cost +Training Cost	Please adhere to the RFP clause and corrigendum 1
9	Section G: Payment Terms & Conditions		76	Delivery of software and Hardware/appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC - 30 % of cost of the software licenses	Request you to consider the clause as below -  100% of cost of Software licenses in advance or after delivery	Please adhere to the RFP clause and corrigendum 1
10	Section A: Introduction Activity Schedule		11	This is with reference to the LIC RFP No. LIC-CO/IT-BPR/RFP/2023-2024/DRM dated 15 November 2023 for On boarding System Integrator (SI) to implement Digital Rights Management Solution.	Considering the holidays in this week and Since Some of the technical documents are still pending from our respective OEMs. Our request is to please extend the last date of bid submission i.e. 30.01.2024, for at least 15 days. We are very keen to participate in this RFP and working on it.	Please refer to corrigendum 2

25-01-2024

Executive Director IT (SD / BPR/ Insurtech) and CTO