



भारतीय जीवन बीमा निगम
LIFE INSURANCE CORPORATION OF INDIA

MKTG./CLIA DEPT., CENTRAL OFFICE, 'YOGAKSHEMA', JEEVAN BIMA MARG,
MUMBAI- 400 021, TEL: 22855980, 66598094. e-mail: co_clia@licindia.com

Ref: CO/CLIA /E-Tender/Pre-Bid

26.12.2023

E-Tender for arranging Educational Tour of CLIAs of LIC of India at Bali.

(Minutes of Pre-Bid Meeting for Bali Tour held on 26.12.2023)

Tender No. MKTG CLIA/01/2023-24

Participants:-

Shri Pankaj Gopal	Executive Director (Mktg/CLIA)
Smt. B. Swornalatha	Secretary(Mktg/CLIA)
Shri Harish Meghani	Asst. Secy (Mktg/CLIA)
Smt. Ragini Shrikhande	AO(Mktg/CLIA)
Mr. Mustaquim	Representative of Akbar Holidays
Shri Harshal Karkhanis	Representative of Dook Travels Pvt. Ltd.
Shri Sriram Sundaram	Representative of Mach Conferences & Events (P) Ltd.
Ms. Jayeeta Paul	Representative of Neptune Tours & travels Pvt. Ltd.
Ms. Aarti Sharma	Representative of Pettitts India Tours Pvt. Ltd.
Shri Sadan Chaturvedi & Shri Amit Rane	Representative of Neem Holidays.

Following are the points discussed /queries raised by the Tour Operators and Clarifications / Modifications thereon;

- 1) **Hubs** – As per Financial Bids, Hubs for Bali Tour are as under.

Ex-Mumbai (16), EX-Delhi(87), Ex-Kolkata(60) & Ex-Hyderabad(27)

Tour Operator suggested addition of more Hubs in addition to the above mentioned Four Hubs.

Clarification/Modification:-

It is clarified that there is no modification in the Hub Criteria.

- 2) **Meals** - In the Financial Bids of Bali Tour, we have mentioned Breakfast, Lunch, High Tea & Dinner on the Day-4. Tour Operator suggested removal of High Tea & Dinner on the 4th day as the Group will take return flights in the evening.

Clarification/Modification:-

Tour operators will have to provide Dinner in Flight or at land as per the timings of the departure of flights.

- 3) **Splitting of Group for departure in case of Bali Tour-** Tour Operators suggested splitting of Group into 2 Groups at Delhi & Kolkata for convenient departure as the size of the Group is big.

Clarification / Modification:-

It is clarified that there is no modification.

- 4) **Conference at Bali** - In the Tender, we have mentioned in “PART A- NOTICE INVITING TENDER” that arrangement has to be made for half day conference preferably on Day -1, for which conference hall and necessary logistics will have to be arranged. Tour operators have suggested that Conference can be conducted on the 2nd day of the Tour i.e in the evening from 6.00 pm to 9.00 pm

Clarification /Modification:-

It is clarified that there is no modification in the said clause.

- 5) **Shortest Distance through Air :-** It is mentioned in the Financial Bid about the provision of Non stop / one stop /shortest connecting flights (for departure as well as arrival). It was suggested by us to conduct the sightseeing Tours through shortest route.

Clarification /Modification:-

Planning of sightseeing /local tour should be made in such a way that all the itinerary places can be covered in relaxed manner. Flight booking be managed in such a manner that arrival at the destination should preferably be in the forenoon and departure from the destination should be in night so that maximum time may be utilized on both arrival date & departure date.

Sd/-
Secretary (Mktg/CLIA)